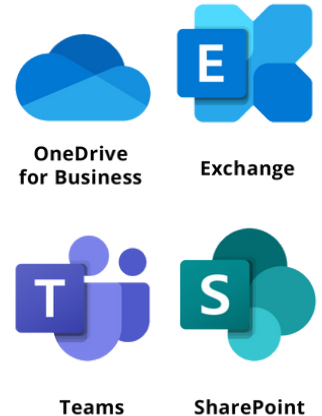# MICROSOFT 365 BACKUP & RECOVERY
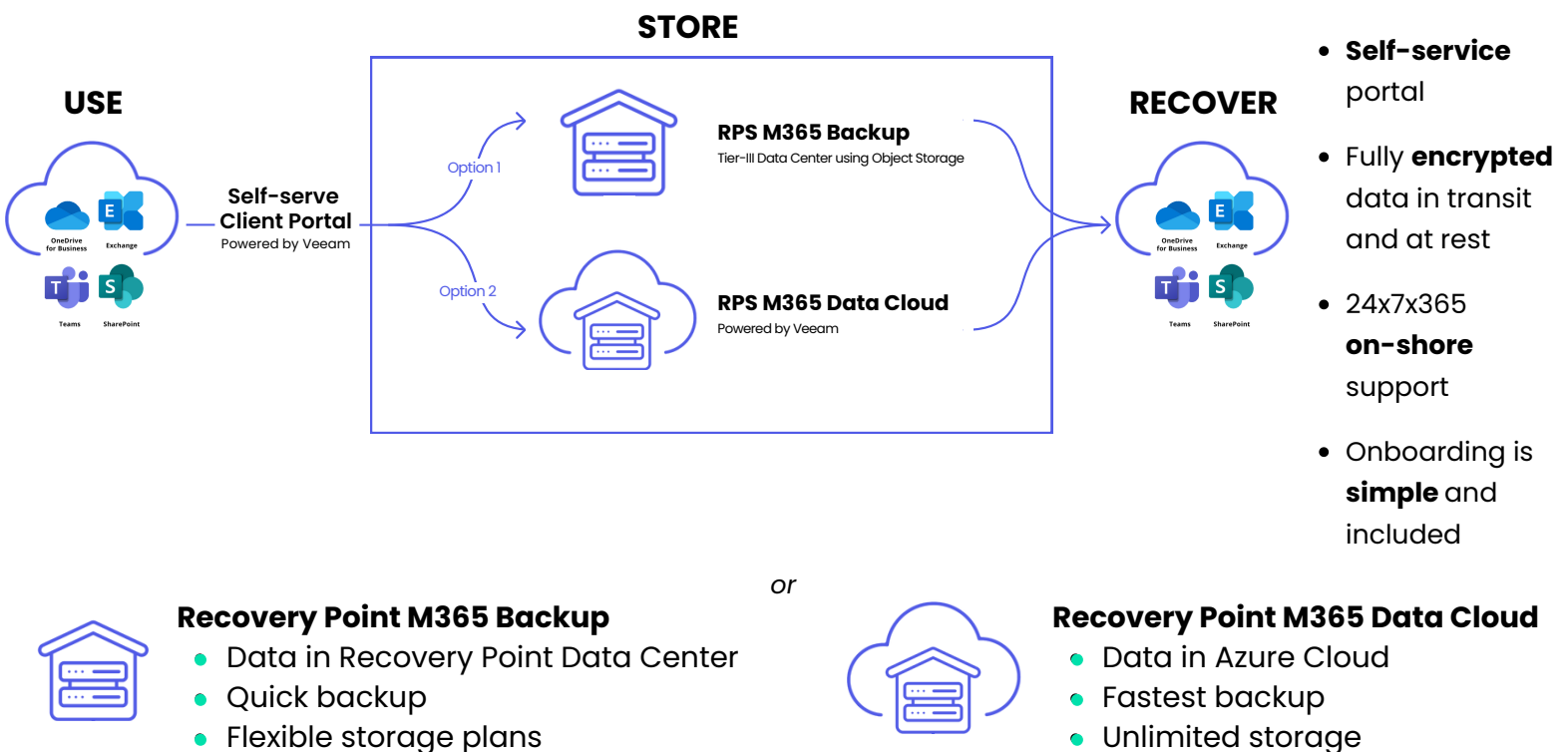
Microsoft 365 data is vulnerable to cyberattacks, internal threats, and accidental deletion — and Microsoft itself states that data protection is your responsibility. Native M365 backup options provide only **limited** protection, leaving your business exposed to potential data loss.

Recovery Point's **M365 Backup & Recovery Service** delivers **enterprise-grade, long-term data protection** for Exchange, SharePoint, OneDrive for Business, and Teams. As a **Backup as a Service (BaaS) solution**, it ensures compliance, security, and rapid recovery when you need it most.

With seamless backup to Recovery Point's **Tier-III Certified Secure Data Center** or **Veeam's Data Cloud (VDC)**, plus **fast restores, advanced search, and flexible retention policies**, you get complete control over your Microsoft 365 data—without complexity.

OneDrive for Business   Exchange

Teams   SharePoint

Performance And Storage Options To Meet Your Needs

STORE

USE

OneDrive for Business   Exchange

Teams   SharePoint

Self-serve Client Portal
Powered by Veeam

Option 1

RPS M365 Backup
Tier-III Data Center using Object Storage

Option 2

RPS M365 Data Cloud
Powered by Veeam

RECOVER

OneDrive for Business   Exchange

Teams   SharePoint

- **Self-service** portal
- Fully **encrypted** data in transit and at rest
- 24x7x365 **on-shore** support
- Onboarding is **simple** and included

Recovery Point M365 Backup
- Data in Recovery Point Data Center
- Quick backup
- Flexible storage plans

or

Recovery Point M365 Data Cloud
- Data in Azure Cloud
- Fastest backup
- Unlimited storage

WHY MICROSOFT 365 ISN'T ENOUGH — AND HOW TO FIX IT

M365 IS A PRIME TARGET FOR CYBERATTACKS

Protect your data from ransomware, phishing, and insider threats. Our advanced search, restore capabilities, and flexible retention policies ensure fast, secure recovery in minutes.

YOU'RE RESPONSIBLE FOR YOUR OWN M365 DATA PROTECTION

Microsoft's **shared responsibility model** makes you accountable for backing up your data. We provide a **seamless, compliant, and secure backup solution** so you don't have to worry.

MICROSOFT CLOUD RESILIENCY DOESN'T COVER DATA LOSS

Microsoft ensures uptime for its services—not your data. **Our backup solution fills the gap**, delivering **comprehensive protection** against accidental deletion, corruption, or security breaches.

REGULATORY COMPLIANCE REQUIRES LONG-TERM DATA RETENTION

Microsoft's native backups are short-term and lack flexibility. **We simplify compliance** with long-term retention and secure storage through Recovery Point's **M365 Backup Service**.

KEY SERVICE FEATURES

Recovery Point M365 Backup and Data Cloud	Competitor Offerings
✓ Broad backup protection, including MS Teams data	✕ Microsoft's own backup does not include MS Teams
✓ RPO configurations of less than 24 hours	✕ Competitive products have minimum 24-hour RPOs
✓ Speed-to-recovery through Bulk Recovery	✕ Many require selecting individual mailboxes
✓ End-user, file-based granular restore for targeted accounts	✕ Many require restoring entire mailboxes or SharePoint accounts
✓ Robust search capabilities across all users at once with Global Search and Multi-Parameter filtering	✕ Many require searching through one mailbox at a time while working with limited parameter filtering
✓ Long-term, flexible retention for compliance and legal hold included with all license options	✕ Microsoft's backup is only one year, with longer retention options often at increased cost
✓ Protection against internal and external threats	✕ Not all providers offer immutability as a base cost
✓ No vendor lock-in, and we offer an exit strategy	✕ Some lock-ins mean data deletion at the end of the contract

ABOUT RECOVERY POINT

Recovery Point is a pure play provider of true end-to-end cyber resiliency, disaster recovery, and business continuity solutions. As an award-winning nationwide leader in business resilience services, we serve organizations ranging from the Fortune 500 to SMBs, as well as federal, state, and local governments. We have the experts, the technology, and the platform to ensure resiliency and recovery across changing cyber threats and technology environments.

Learn more at recoverypoint.com.

RECOVERYPOINT

📞 877.445.4333   ✉ info@RecoveryPoint.com   🌐 RECOVERYPOINT.COM